

Cost Reduction Services

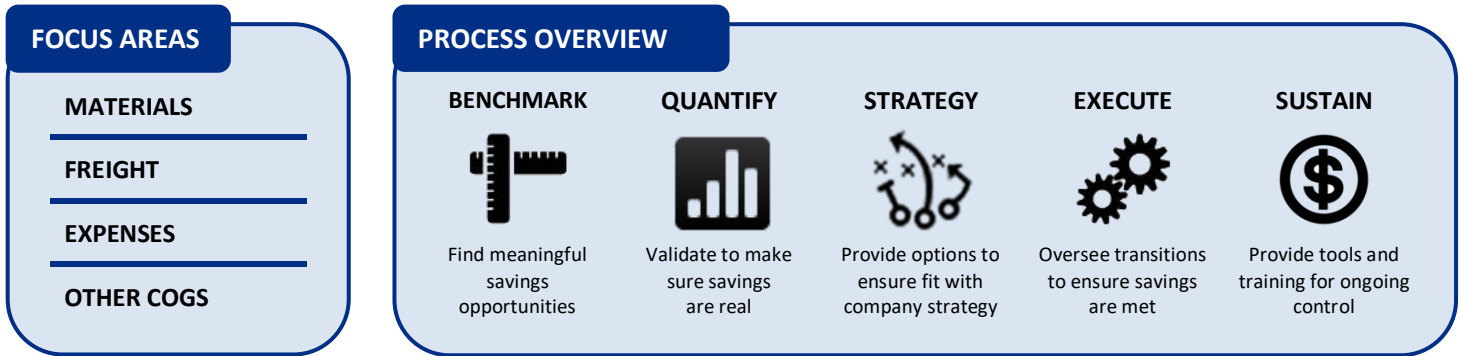
WORLD CLASS SOURCING
MIDDLE MARKET FOCUS

OVERVIEW

We help lower & middle market companies increase profitability through material cost improvements, indirect expense reductions, and manufacturing efficiencies. With hands-on experience in private equity and on the front lines of manufacturing and purchasing, we bring a unique perspective and a history of results to manufacturing and value added distribution businesses.

OUR PROCESS

Our process is optimized for lower & middle market companies. During execution, we balance “do it for me” with “do it with me” to avoid taxing resources while ensuring the team has the tools and training to sustain results.



FORSYTH ADVISORS IS UNIQUELY QUALIFIED TO IMPROVE EARNINGS

Operational Perspective

As career manufacturing, distribution, and purchasing executives we understand the importance of structuring long term solutions that benefit both the front lines and the bottom line.

Big Company Toolkit

Our executives have deployed a wide variety of supply chain and manufacturing best practices at several world class companies, including General Electric.

Private Equity Experience

Having been private equity employees, we understand the goals and constraints of operating companies. We ensure results are sustainable through complimentary acquisitions, organic growth, and divestiture.

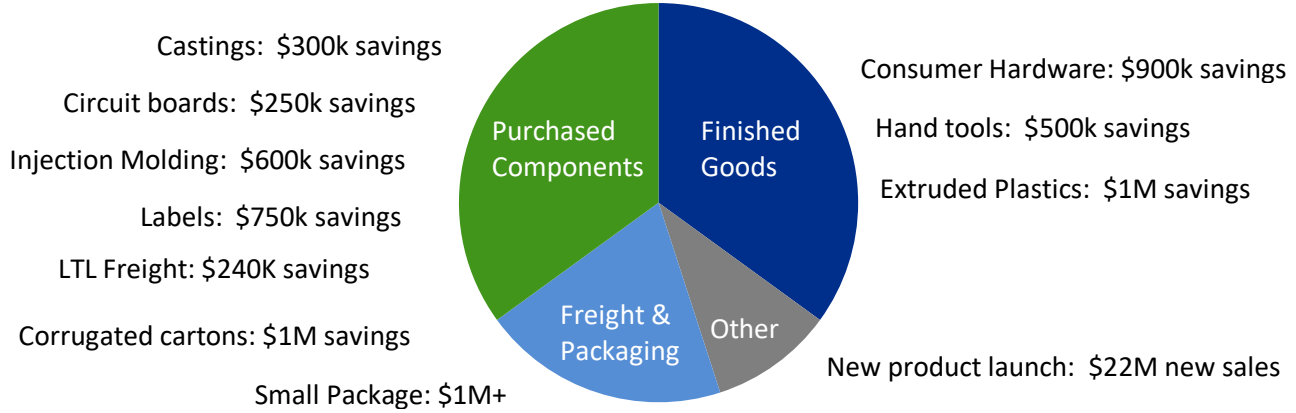
Small Company Success

Over the last 10 years, we have worked exclusively with lower & middle market companies, demonstrating success across dozens of industries.

OPERATING EXECUTIVES • PRIVATE EQUITY EXPERIENCE • MIDDLE MARKET FOCUS

EXAMPLE PROJECTS

Our broad approach uncovers significant cost reductions in diverse industries and categories. Project examples include:



CLIENT FOCUS

- PRODUCT BASED BUSINESS
- \$50M TO \$750M ANNUAL REVENUE
- COLLABORATIVE MANAGEMENT TEAM
- FINANCIALLY MOTIVATED

REPRESENTATIVE ENGAGEMENTS

 WE POWER HOMES <i>a portfolio company of</i>  Electrical Products	 <i>a portfolio company of</i>  Personal Care	 <i>a portfolio company of</i>  Food and Beverage	 <i>a portfolio company of</i>  Contract Packager	 <i>a portfolio company of</i>  Consumer Products
 <i>a portfolio company of</i>  Industrial Products	 <i>a portfolio company of</i>  Nutraceuticals	 <i>a portfolio company of</i>  Heavy Industrial	 <i>a portfolio company of</i>  Consumer Products	 <i>a portfolio company of</i>  Heavy Industrial