

Strategic Sourcing Solutions



Trusted by Private Equity Since 2002

We transform portfolio company supply chains into an engine for profitable growth with measurable, lasting improvements in quality, delivery, cost, and cash. Our proven process is driven by real-time facts (not intuition and tradition), and delivers results across all industries with strategic external spend—without relying on category expertise, RFPs, or pre-existing relationships with suppliers.

Our Focus



Private
Equity Owned



Any Size, Any
Sophistication



Niche
Manufacturing



Food / Beverage /
Nutraceutical



Value-Added
Distributors



Consumer
Products

Typical Project Goals



Cost
Reduction



Issue
Resolution



Due
Diligence



Strategic
Growth

Why Forsyth Advisors

Process Success Highlights

- Typically **\$2M+ savings** for middle market companies and **\$500k+ savings** for lower-middle market companies
- Usually **5x to 15x ROI** on initial phases of work
- Often **less than 50 hours** of client time

Transformative Project Examples:

- Alternate suppliers with significant savings (**15% to 40%+**)
- Negotiations with incumbents for immediate savings and improved payment terms
- Near-shore/re-shore/off-shore sourcing
- Organizational improvements to add metrics/KPIs, align sales/bidding process with procurement, and/or prepare for growth

“I am very happy with how my team and Forsyth are working together and making progress. I like the structure of our narrowly-scoped projects... we are moving quickly through a roster of opportunities and converting a number of “\$100k” EBITDA projects and implementing processes and metrics to ensure sustainability.”

Todd B, CFO

